

Branch Manager

Location- Truganina, Victoria

Employment type- Full time

CERTEX Lifting and our affiliated Australian companies supply lifting equipment, steel wire rope, height safety, and other lifting solutions, alongside connected services including testing, maintenance, assembly, and hire of lifting products for industrial applications in a wide range of industries.

With over 18 Australian sites across 5 strong brands, we are one of Australia's largest providers of lifting equipment solutions, with a far-sighted focus on sustainable growth.

The Role

We are looking for a dedicated and customer-focused Branch Manager to oversee branch operations and sales, and support the team to achieve our strategic objectives, with a focus on safety, sustainability, diversity, and further developing our reputation as technical experts in rigging, lifting, and height safety.

A snapshot of your duties and responsibilities includes:

- Encourage and develop a positive branch culture, by supporting, displaying, and reinforcing our values.
- Lead by example and promote a culture of customer focus and prioritise customer satisfaction within the branch.
- Oversee the safe and effective functioning of all branch operations and solve operational problems within the bounds of your authority.
- Support the development of branch employees and provide ongoing constructive feedback and guidance.
- Ensure branch resources are effectively utilised to support productivity and sustainable growth.
- Ensure branch maintenance is carried out, including planning and scheduling maintenance.
- Implement Certex Lifting QHSE management systems and processes and ensure that work is carried out safely within your branch and in accordance with health and safety legislation.

- Ensure injury management and worker's compensation procedures are undertaken in accordance with company policies and procedures and applicable legislation.
- Work with the support of national management and function specialists to implement and maintain consistent procedures.
- Provide unmatched support for customers by collaborating regionally and nationally.

What we are looking for- Must Haves

- Proven skill in effectively supervising or managing a small multi-functional team.
- Experience successfully implementing sales and/or operational strategies.
- Experience in sales of industrial equipment and services.
- Experience in the rigging, lifting, or height safety industry, or a heavy industry such as construction, with significant operational exposure to rigging, lifting, or height safety equipment.
- Working knowledge of interpreting and applying Australian Standards and working within regulatory environments and quality systems.
- Experience applying policies and procedures, with knowledge of underpinning WHS and Industrial Relations laws and regulations.
- Comfortable working in a digital environment utilising Microsoft 365 based systems and tools, ERP systems, and other digital tools.
- Able to reasonably be available outside regular business hours, especially to facilitate communication with other time-zones, when required.
- A current, unrestricted driver's licence.

Who we are looking for

It is key to your success that you see yourself as part of a national team that work together towards a common goal, showcasing one of our most critical values – being good to work with. We are also looking for the following attributes:

- You are willing to get your hands dirty - you step in and support the team when they need it, in any way you can.

- You communicate effectively and clearly in writing and verbally, with a personable and approachable manner, and can adapt your communication style to suit your audience.
- You know how to make things happen – you are adaptable, able to find solutions, and adopt a solution-focused approach to problems to ensure continuance of service delivery.
- You are far-sighted – understanding the impact of your actions on the future and acting to prevent future issues.
- You are considerate, professional, and courteous towards others.
- You have a customer-focused mindset, with the ability to identify opportunities and deliver solutions.
- You are goal-oriented, able to work autonomously and self-manage time to meet outcomes.
- You are adept at working effectively and cooperatively with cross-functional teams.
- You are interested in continuous learning and adept at applying learned knowledge.

Desirable qualifications

- BSBWHS411 - Implement and monitor WHS policies, procedures and programs.
- High-Risk Work Licences, including Forklift, Dogging, Basic Rigging, Elevated Work Platform, & Working at Heights.
- Qualification in Management, Business Administration, or other relevant discipline.

Why this is a good opportunity

We are committed to providing opportunities for development to employees to ensure they have the confidence and knowhow to provide superior customer outcomes and want to be a long-term part of the team.

You can expect a friendly, open, and comfortable company culture, paired with clear targets and expectations, to ensure you know what success looks like.

How to apply

If you believe you have what we are looking for and want to be part of the team, [apply online now.](#)

Applications close Friday 28th August 2026.